City of Fort Smith Finance

MEMORANDUM

TO: Jeff Dingman, Acting City Administrator

CC: Maggie Rice, Deputy City Administrator

FROM: Andrew Richards, Chief Financial Officer

DATE: December 10, 2026

SUBJECT: 2026 Bid for Aggregates, Sand, Concrete & Asphalt Concrete Products (Bid 5501-1205-BA)

SUMMARY

Attached you will find the bid tabulation for the 2026 purchase of Aggregates, Sand, Concrete & Asphalt Concrete products. These items will be used by various City departments, including Public Works. The bid will remain in effect for 2026.

This bid was procured according to the City of Fort Smith Purchasing Procedure. According to this procedure, known vendors & the incumbents were emailed the Invitation to Bid directly. The bid was also posted on the City website from November 14, 2025, until bid opening. It was also advertised in two newspapers, the NW Arkansas Gazette and the River Valley Democrat Gazette. It appeared in the November 16th and November 23rd editions of the newspapers. The public bid opening was held at 1:30 pm on Friday, December 5, 2025, at the Blue Lion. Six vendors submitted bids.

After tabulation it was discovered that several tie-bids had occurred on individual line items. A process of tiebreaking is outlined in the City of Fort Smith Purchasing Manual in Section 8.1.24 (copy attached). This process is in accordance with the State of AR Procurement Rules regarding tiebreaking (Rule 8:19-11-22). According to the procured, a tie-breaker coin toss was held at 2:00 pm on December 9, 2025, at the City's Municipal Office at 623 Garrison Ave. All relevant bidders were notified of the process and the date, time and location of the tiebreaker. However, all advised they could not attend in-person but agreed to be bound by the process. The tied bids are highlighted in yellow on the attached bid tab.

Item No. 10 - Asphalt Concrete High Performance Cold Mix - was awarded to Emery Sapp and not to Hoffman Construction, despite Hoffman Construction having the lowest bid due to local vendor preference as outlined in Ordinance 50-15. Hoffman Construction is located in Poteau, OK and Emery Sapp is located in Fort Smith.

Purchases for these materials have been budgeted accordingly in the 2026 budget. For comparison purposes, the 2025 pricing is also noted on the bid tabulation.

I recommend that the bid noted on the attached tabulation be accepted. Please let me know if you have any questions.

Tabulation of Bids for Concrete and Sand for **2026**

Bid Tab: 5101-1205-BA

Description	APAC-Arkhola, Inc. Ft. Smith, AR				Mid-Continent Concrete (CRH) Ft. Smith, AR				Eagle Ready Mix Van Buren, AR				River Valley Quarries/RVM Fort Smith					2025 Awarded Bid Prices	
	At Plant		Delivered		At Plant		Delivered		At Plant		Delivered		At Plant		Delivered		Bid Item #	At Plant	Delivered
1 - Crushed Stone (Aggregate Base)	$19.25		Haul Rate		No Bid		No Bid		No Bid		No Bid		$14.70	✓	$22.58	✓	1	$17.50	Haul Rate
2 - 3/4" to 1 1/2" Concrete Rock	$23.50		Haul Rate		No Bid		No Bid		No Bid		No Bid		$16.65	✓	$24.53	✓	2	$20.90	Haul Rate
3 - Rip Rap	$28.45		Haul Rate		No Bid		No Bid		No Bid		No Bid		$22.70	✓	$32.08	✓	3	$27.85	Haul Rate
4 - Gabion Stone	$28.45		Haul Rate		No Bid		No Bid		No Bid		No Bid		$18.95	✓	$26.83	✓	4	$27.85	Haul Rate
5a - Concrete Class AAA/4000 PSI	$167.00		$197.00		$160.00	✓	$196.00	✓	No Bid		No Bid		No Bid		No Bid		5a	$142.00	$178.00
5b - Concrete Class AAA (AE)/4000 PSI	$167.00		$197.00		$160.00	✓	$196.00	✓	No Bid		No Bid		No Bid		No Bid		5b	$142.00	$178.00
5c - Concrete Class AAA (AE)(HES)/4000 PSI	$187.00		$217.00	✓	$185.00	✓	$220.00		No Bid		No Bid		No Bid		No Bid		5c	$165.00	$194.00
5d - Concrete Class AA/3500 PSI	$162.00		$192.00		$157.00	✓	$192.00	✓	No Bid		No Bid		No Bid		No Bid		5d	$140.00	$174.00
5e - Concrete Class AA AE/3500 PSI	$162.00		$192.00		$157.00	✓	$192.00	✓	No Bid		No Bid		No Bid		No Bid		5e	$140.00	$174.00
5f - Concrete Class AA AE HES/3500 PSI	$182.00		$212.00	✓	$181.00	✓	$216.00		No Bid		No Bid		No Bid		No Bid		5f	$161.00	$190.00
5g - Concrete Class A/3000 PSI	$157.00		$187.00	✓	$154.00	✓	$190.00		No Bid		No Bid		No Bid		No Bid		5g	$137.00	$171.00
5h - Concrete Class A (AE)/3000 PSI	$157.00		$187.00	✓	$154.00	✓	$190.00		No Bid		No Bid		No Bid		No Bid		5h	$137.00	$171.00
5i - Concrete Class A (AE)(HES)/3000 PSI	$177.00		$207.00	✓	$177.00	✓	$211.00		No Bid		No Bid		No Bid		No Bid		5i	$158.00	$186.00
5j - Concrete Class B/2500 PSI	$152.00	✓	$182.00	✓	$153.00		$190.00		No Bid		No Bid		No Bid		No Bid		5j	$136.00	$167.00
5k - Concrete Class B (HES)/2500 PSI	$172.00	✓	$202.00	✓	$179.00		$208.00		No Bid		No Bid		No Bid		No Bid		5k	$157.00	$182.00
6 - Utility Backfill (Slurry)	$134.00	✓	$158.00		$140.00		$158.00	✓	No Bid		No Bid		No Bid		No Bid		6	$123.00	$143.00
7 - Sand	$16.70		Haul Rate		No Bid		No Bid		No Bid		No Bid		$10.75	✓	$18.63	✓	7	$15.00	Haul Rate
Optional Items																			
Calcium Chloride – 1% (Per Cubic Yard)	N/A		$6.00		N/A		$5.00		N/A		N/A		N/A		No Bid		N/A	$0.00	$4.50
Calcium Chloride – 2% (Per Cubic Yard)	N/A		$11.00		N/A		$10.00		N/A		N/A		N/A		No Bid		N/A	$0.00	$9.00
Fiber (Per Bag)	N/A		$7.50		N/A		$7.00		N/A		N/A		N/A		No Bid		N/A	$0.00	$8.00
Hot Water	N/A		N/A		N/A		$7.00		N/A		N/A		N/A		No Bid		N/A	$0.00	$7.00

All Prices Firm for 2026

✓ Bid Award

Advertised: Nov 16 and Nov 23, 2025 in River Valley and NWA Democrat Gazette
Bid document available on COFS Website from Nov 14 to Dec 5, 2025
Bid emailed to 6 known vendors on Nov 14, 2025
(Bill Hoffman Const, 2DEC)
Yelllow = tied bid awarded via tie-breaker

Approved by: _____
Andrew Richards, Chief Financial Officer